

ALIGNING HEALTH AND WEALTH IN RETIREMENT PARTNERING FOR RETIREMENT SUCCESS



Medicare Matters

Integrating Medicare Solutions into Financial Planning

With **Mark Brownstein, CSA®**

Certified Senior Advisor® & Independent Insurance Agent
Specializing in Medicare Health Plans

Partner with Emerald Medicare for Comprehensive Medicare Planning

At Emerald Medicare, we understand the importance of providing comprehensive retirement solutions to your clients. That's why we're excited to offer financial planners with the opportunity to join forces with us for expert Medicare consultation and guidance. Emerald Medicare works with hundreds of financial planners nationwide, educating and providing personalized Medicare solutions to their clients.

A Win-Win for You and Your Clients

By strategically aligning with Emerald Medicare, you can add tremendous value to your client services for no additional cost. Our Medicare planning services are 100% free. We represent 17+ insurance carriers nationwide, and are compensated by them - this means you can provide your clients whom are retiring after age 65 and/or turning 65 with the unbiased, specialized Medicare guidance they need. Ensure your clients' healthcare needs are met throughout retirement by collaborating with our dedicated & trustworthy team of professionals.

Trusted Expertise and A Fiduciary

Led by Mark Brownstein, CSA, and his team of 7, Emerald Medicare provides personalized, white-glove service to each and every client. Our team also provides seminars/webinars and "Lunch 'n Learns" that are both insightful & straight-forward. We conduct a thorough needs assessment of your clients' doctors, medications, overall health, travel needs, and budget, finding the best-fit Medicare plan for their unique needs. With our unbiased fiduciary recommendations, you can trust that your clients will receive the best possible guidance for their Medicare journey.

Addressing a Widespread Industry Need in Financial Planning

After observing that many financial planners lack the necessary resources to advise their clients on Medicare, Mark left the financial planning business to found Emerald Medicare, addressing the urgent need for expert-Medicare consultation in the industry. In 10 years, Emerald Medicare has become a valued & trusted partner in providing comprehensive Medicare solutions nationwide, and Mark travels the nation educating professionals on Medicare for a variety of trade associations.



Let's Discuss How We Can Work Together

Avoid mistakes, anxiety, and the overwhelmed feeling your clients may have as they navigate Medicare. Consider adding value by integrating Emerald Medicare's expertise into your firm's client services. Schedule a phone call or virtual meeting with Mark Brownstein to discover what we do, how we do it, and the many benefits of joining forces with the Emerald team. Don't let your clients navigate Medicare alone - team up with the experts!

Visit our website, schedule an appointment with our team, and see more helpful resources by scanning the QR code:



**EMERALD
MEDICARE**

taking the mystery out of medicare

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